



The New Ecosystem: Vendor Risk Management from CSR to Cybersecurity

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1968



1997



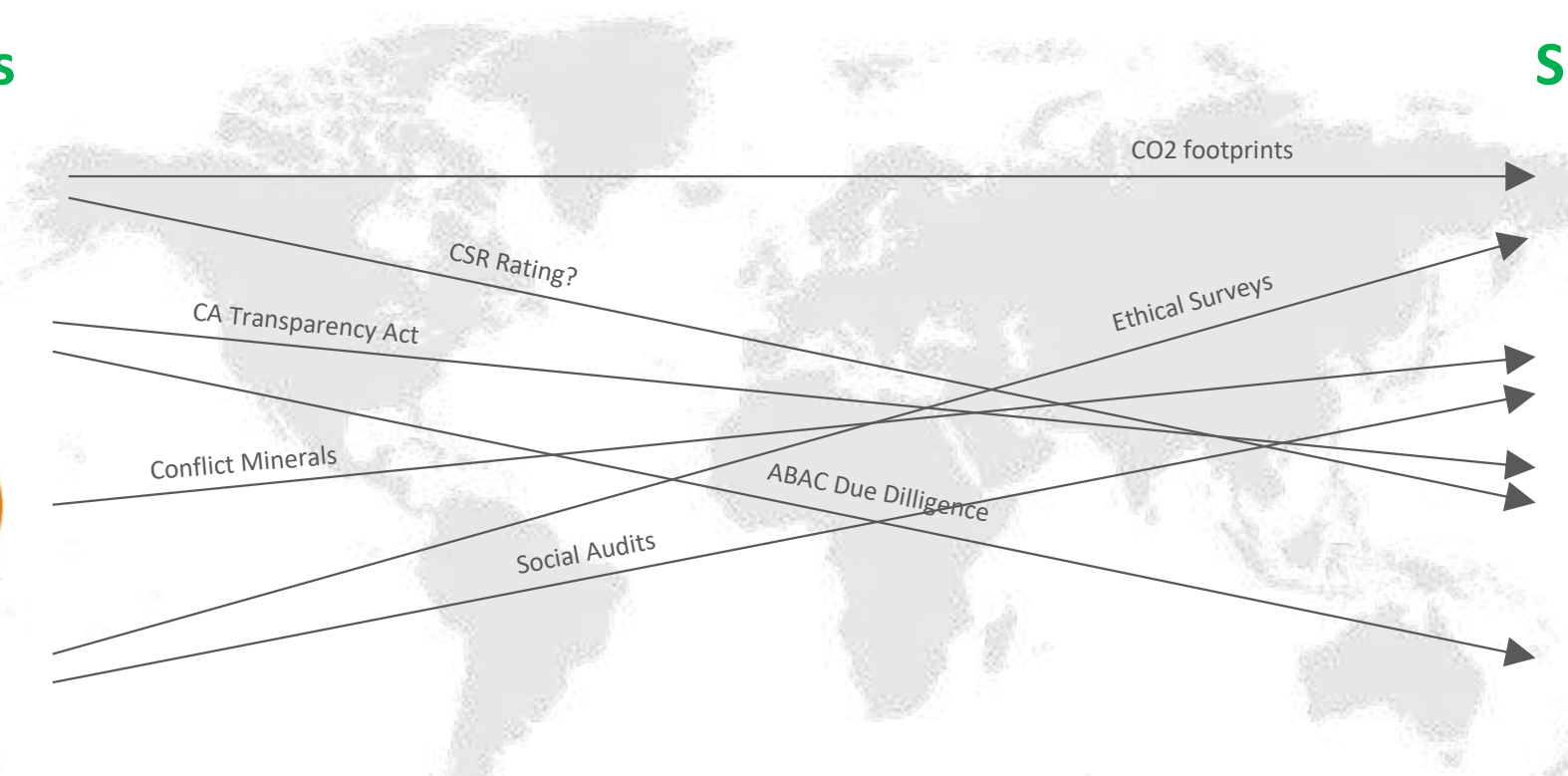
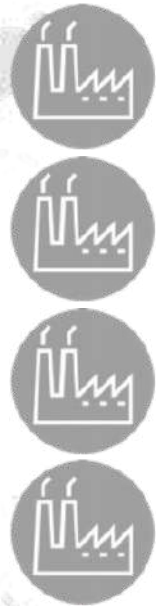
2010

A Complex Challenge...

Buyers



Suppliers



- Time-consuming
- No reliable indicators
- Not scalable

- Duplicate efforts
- No standards
- Little feedback

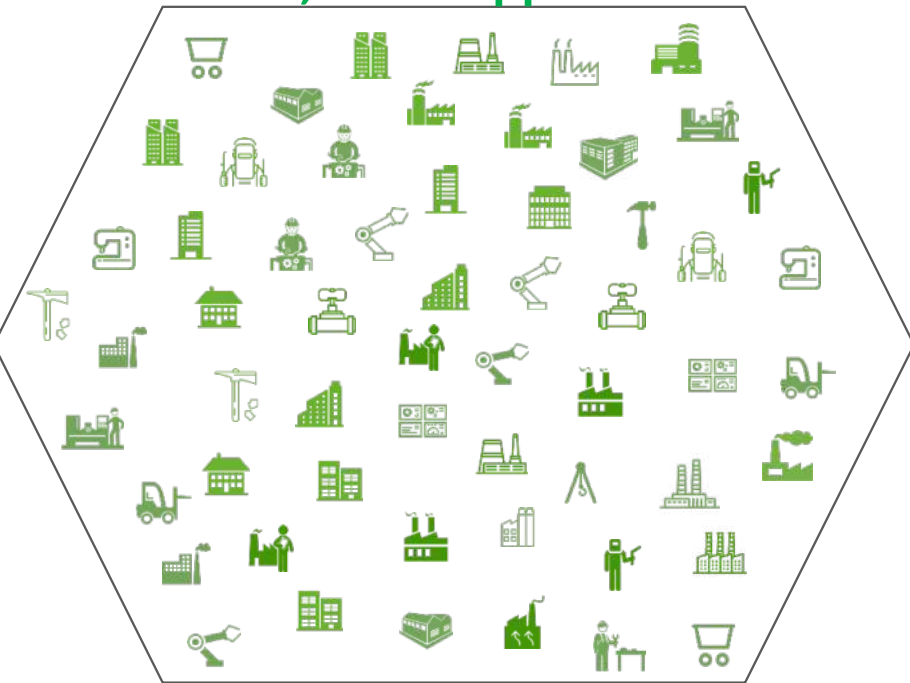
EcoVadis: The Global CSR Ratings Network

300+ MNCs / Brands



12,000 buyers • ~1Tn\$ spend

45,000+ Suppliers



70% SMEs • 150 categories • 120+ countries



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CSR



Cybersecurity



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From CSR to
Third-Party
Cybersecurity
Risk Assessments

ecovadis
cybervadis

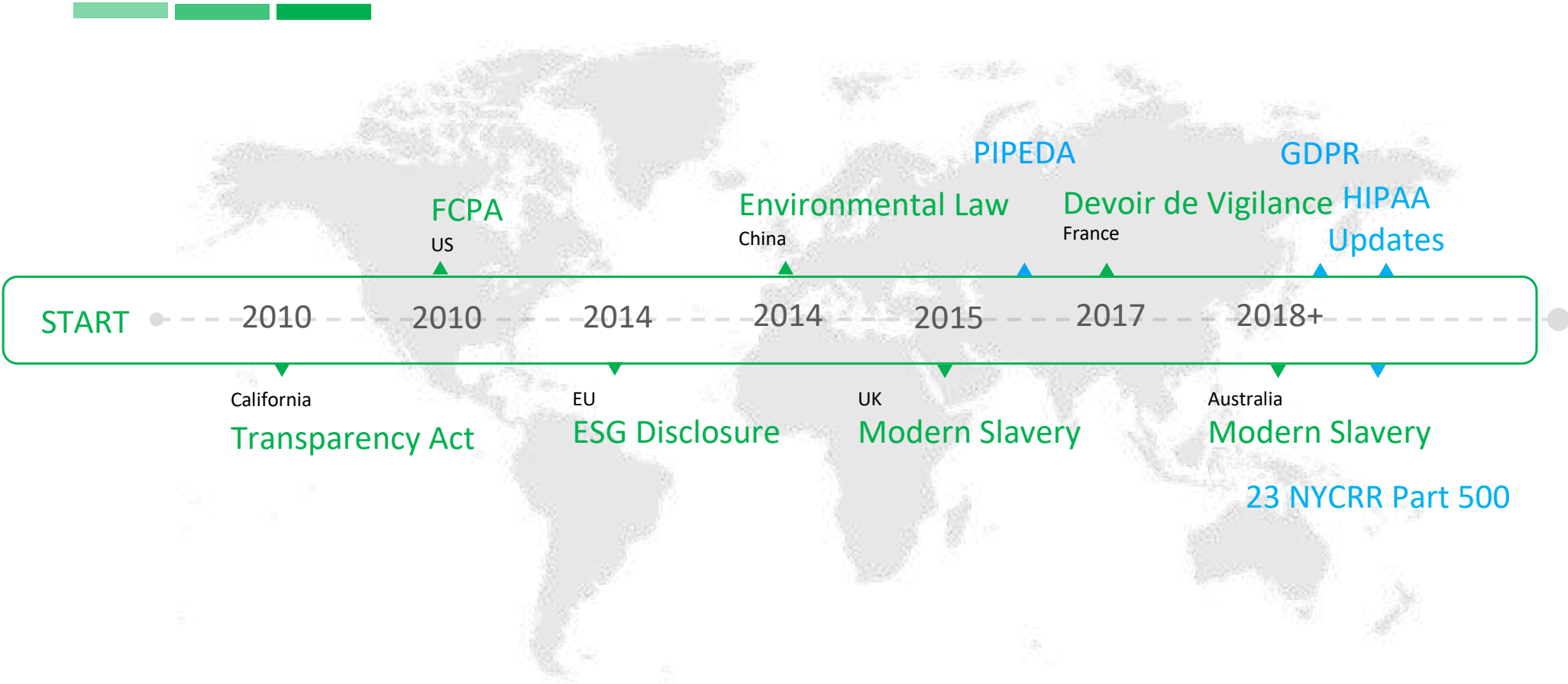
From CSR to Cyber Risk



Topics	Environnement Social Ethics & ABAC	Infosec Data Privacy Business Continuity
Owner	CPO Sustainability VP EHS VP	CPO CISO DPO
Typical Categories	Raw Materials Offshoring Logistics	Cloud / SaaS Marketing Services HR/Payroll
Drivers	Reputation Supply Chain Disruption	Regulations Confidentiality

eco

Regulatory Pressure is increasing

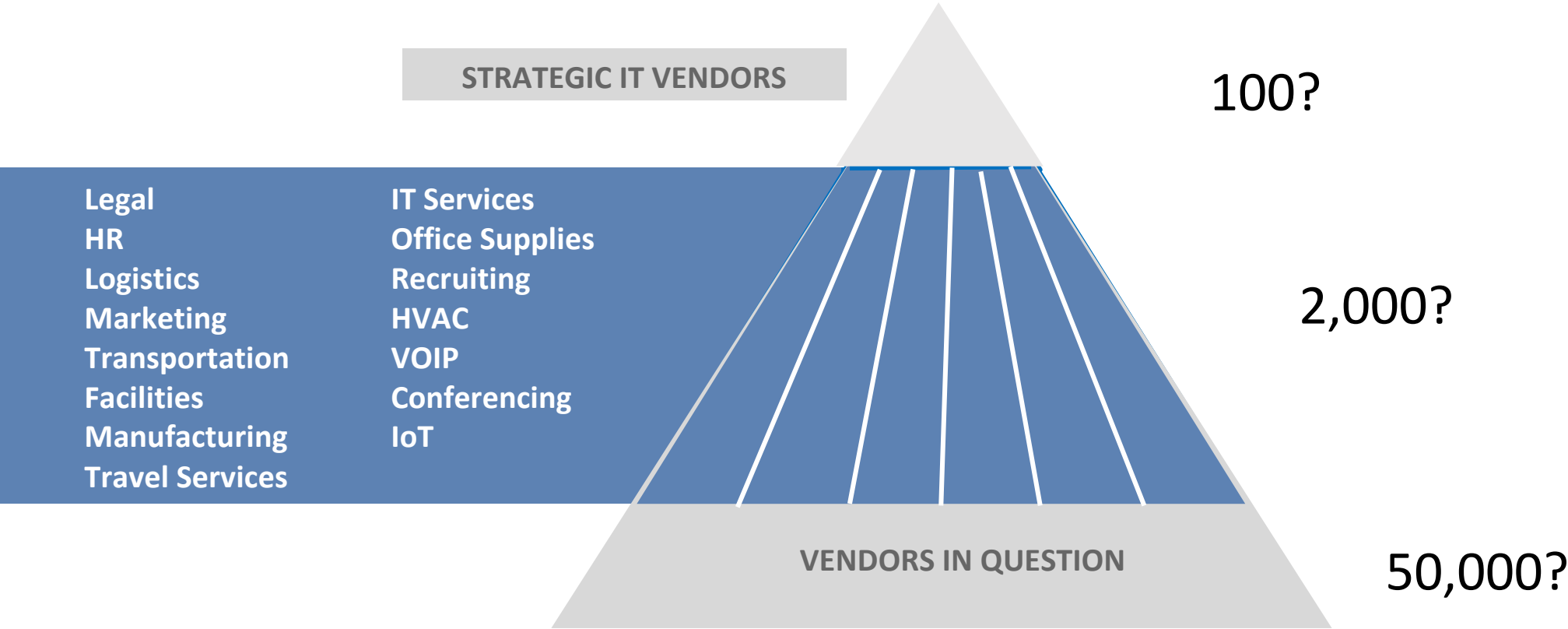


Best Practices and Trends

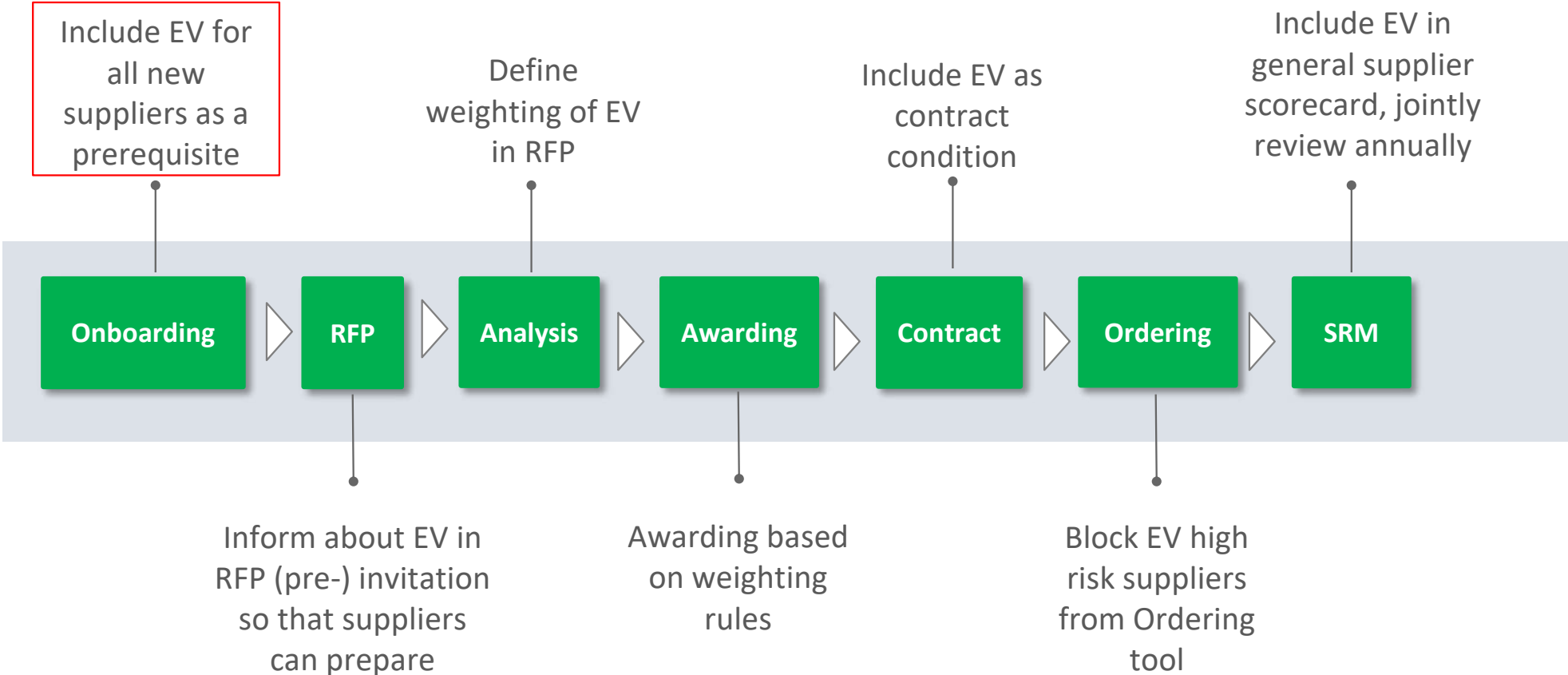


1. No One-Size-Fits-All approach
2. Integrating in Procurement Processes
3. Empowering the frontlines
4. Going beyond compliance and rewarding “Performance”
5. The power of Networks

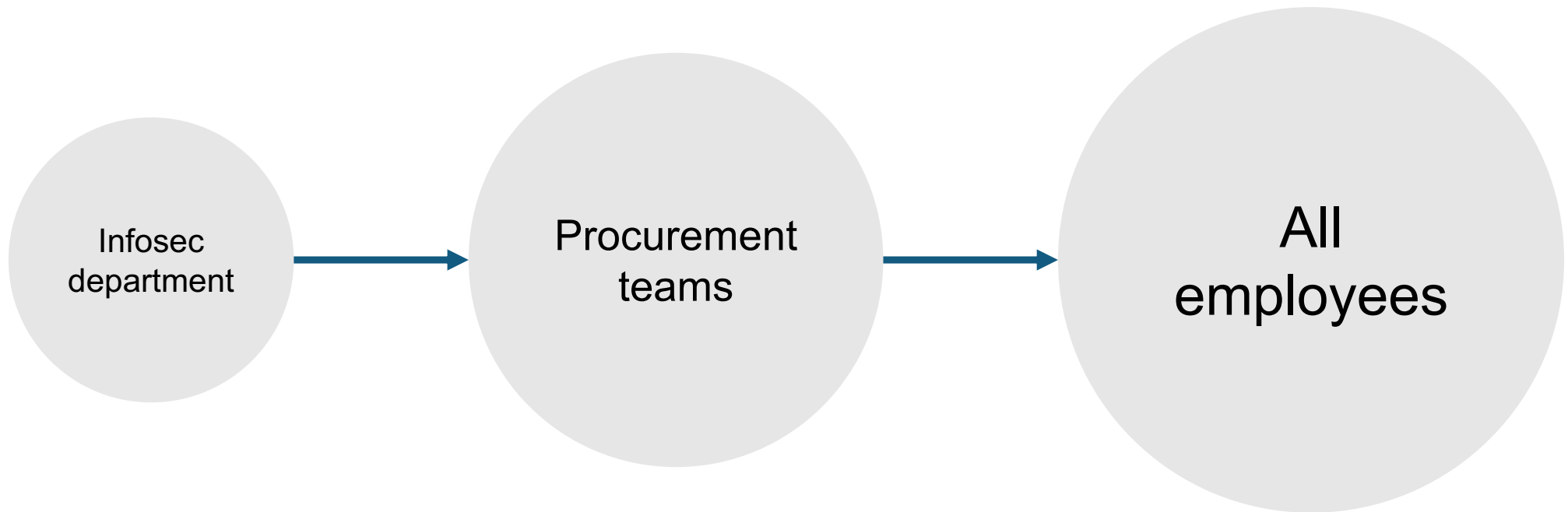
1. Vendor risk mapping



2. Integration in the entire Procurement Cycle



3. Empowering the Frontlines



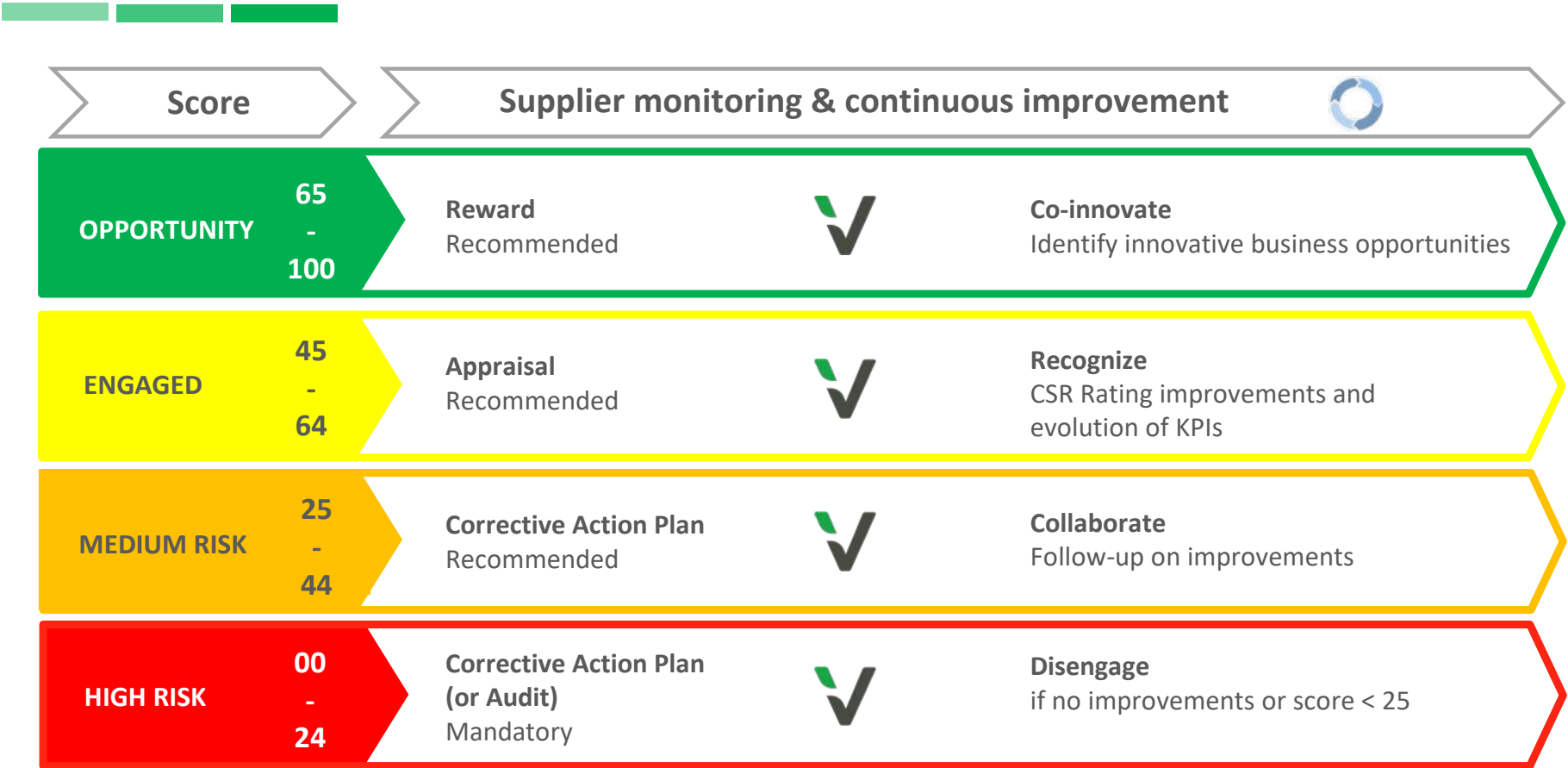
From centralized Cybersecurity services to Security as a Service

4. From Risks Management to Performance Management

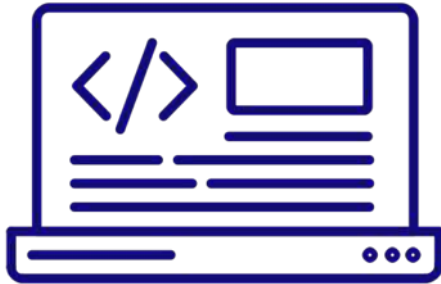


MEDIUM RISK	25 - 44	Corrective Action Plan Recommended		Collaborate Follow-up on improvements
HIGH RISK	00 - 24	Corrective Action Plan (or Audit) Mandatory		Disengage if no improvements or score < 25

From Risks Management to Performance Management

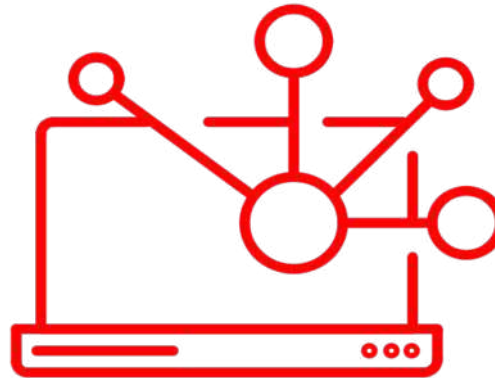


5. Leveraging Digital and Networks



Audits and XLS surveys

- Labour intensive
- Highly customized



One to Many Custom Portals

- Automation
- Monitoring



Mutualisation of efforts

- Leverage to drive improvements
- Transparency (eg Tier 2)

Q&A

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